

# Unijules banking on BatchMaster Enterprise to manage its exponential growth!

Organization

Unijules Life Sciences Ltd.

Location

Nagpur, Maharashtra

**Industry** 

Nutraceutical & Pharmaceutical Products Manufacturer

#### **Products and Services**

Therapeutic segments such as critical care, contrast media, anti-infectives, gastrointestinals, anti-allergics, nutraceuticals, and cough preparations

Year of Establishment 1986

**Solution**BatchMaster Enterprise

Initiated operations with selling hardly few medicines, Unijules now has four plant facilities and a staff of about two hundred stretched across the industrial belt of Nagpur city of Maharashtra State, India. They specialize in the manufacturing of allopathic and herbal forms of capsules, tablets, injectables, liquids, semisolids and powders for human and veterinary consumption. Unijules has innovative technologies & products particularly in the spheres of Pellets, Multiplets, Resinates, and Herbals & Diagnostics. Not just this, they even have multiple patents and numerous certifications like FDA ISO 9001:2008, GMPs etc. to their credits.

Also, it is the first company to receive the "AYUSH Products Certification" issued by the AYUSH Department, Ministry of Health and Family Welfare, Government of India for the manufacture & supply of their herbal products.

### **Objectives**

- Needed collaborative working across multiple production units
- Needed formula control, security, and tracking
- Aimed to produce drugs that are high on quality and low on price
- Ensure compliance such as FDA 21 CFR
- Handle the production as per cGMP guidelines
- Accurate costing of product and charges
- Needed to respond quickly to customer demands
- · Prevent delivery of expired products





# Selecting the right ERP- A tough row to hoe

The search began on internet and soon their Inbox was full of RFPs from different vendors, some big ERP names, some customized developers and some specific pharma solutions. Of the numerous ERP solutions they evaluated, Unijules crossed many in its quest to find one solution that was perfect match or close to the checklist they created.

However, one product that engaged their full attention was BatchMaster Enterprise. With years of experience of serving range of process manufacturing industries and with capabilities tailormade for pharma industry. Unijules could not stop themselves from giving BatchMaster Enterprise a thumps-up. They found it to be a standalone ERP software that is designed with a range of modules that were capable to handle their end-to-end supply chain operations, unite individual yet dependent production units operating at different locations, bring real-time information with single version of truth, and help them analyze processes to take right decision at right

# Why BatchMaster Enterprise?

- Complete pharma-specific ERP solution
- Effortless integration with OasisLims
- Handles the supply chain choresmanufacturing, distribution, finance, inventory, compliance, planning, etc.
- Unites the company by bringing smooth flow of information across departments as well as locations
- Secure through secured logins, screen access, documents and process flows
- User-friendly GUI
- Adheres to industry & regulatory compliance

"No product can be a perfect fit; but the way BatchMaster Enterprise was implemented, it turned out to be a perfect fit for us. On the grading scale, I would rate BatchMaster's product, services, and implementation – Good to Excellent."

> Mrs. Pallavi Kahilkar, EDP Manager, Unijules Life Sciences Ltd.

# Hitting the right sack with BatchMaster Enterprise

The key driver in selecting BatchMaster Enterprise, besides it being a complete Pharma ERP solution, was its capability to seamlessly integrate with OasisLims - the quality management system that Unijules was already using.

Even the information from multiple production units can be brought in a single BatchMaster database.

Furthermore, it was BatchMaster Enterprise's flexibility and the way of securing certain processes just by providing the correct type of authority rights that made it stand a class apart. As Mrs. Pallavi Kahilkar, EDP manager at Unijules, shared "We have multiple plants producing different products. We didn't want a user responsible for plant producing injectables to see the information of the plant producing other products like tablets, syrups, etc. BatchMaster helped us give our users rights not just based on their role but also based on the plant location. And, this feature relieved us a lot"

#### Resolution

- Brought collaboration through centralized repository of information
- Offered secured formula management to track, record, retrieve, and secure different formulas
- Ensured data security with intended authority rights
- Streamlined everything from quote receipt to its conversion as a sales order, and getting a batch created for the order
- Decreased time to perform swift product recalls and mock recalls
- Offered ability to handle product development, and customized labelling & packaging under capsules, tablets, injectables, liquids, semisolids and powders

- Strong R&D module helped them meet targeted nutritional and physical properties
- Automated lot traceability to trace ingredients all the way through the supply chain- from procurement to final sale and vice versa
- Helped them meet FDA 21 CFR part 11 Compliance
- Established the foundation to help them calculate when, what and how much to produce and procure

### Partner in Productivity

Sales is the process initiator at Unijules. A short and simplified sales cycle means all operations are inplace and happening on-time. BatchMaster Enterprise's sales module streamlined everything from quote receipt to its conversion as a sales order, and getting a batch created for the order with a click. Then based on the batches created, demand generated, forecast predicted, and the supply mooted, BatchMaster Enterprise generated the production as well as raw materials' plans for Unijules that enhanced their productivity and reduced waste. Robust inventory management with capability to handle shelf life expiration, BatchMaster contributed towards better inventory maintenance. smarter procurement, effective customer and vendor management, timely deliveries and bigger smiles on customer's face.

Working on their intensive quality testing, everyday enormous amount of data was generated which was registered in QC software Limpse. BatchMaster Enterprise's integration with Limpse created samples of inventory being received/issued/shipped and exported it to OasisLims; the result is then imported to BatchMaster and only the QC pass items are received/issued/shipped. This integration was of huge advantage for Unijules as it lets them continue with their years of data and product yet control and monitor the inventory flow, receipt, issue to production and shipment based on its quality.

For meeting their other prime concern of compliance, reporting, and visibility across the company, BatchMaster's Dashboards, quick recalls, and numerous reports gave their employees added

#### **Benefits**

- ✓ Enhanced quality
- √ Speedy deliveries
- ✓ Controlled costs
- ✓ Reduced wastage
- √ Safer products
- √ Smoothen operations

### **About BatchMaster Software**

BatchMaster Software (an ISO 9001:2015 certified company) is a leading provider of ERP solutions that help formula-based process manufacturers streamline their operations and scale production, while reducing costs and complying with changing customer demands and ever more stringent regulatory mandates. The company delivers industry-specific solutions for Food & Beverages, Nutraceuticals, Life Sciences, Cosmetic & Personal Care, Chemicals, Paint & Coatings, and other process industries. BatchMaster ERP is seamlessly integrated with SAP Business One, Tally, and Sage 100 & 300 ERP, and is available on both - on premise and on cloud.

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